

Sales Representative

A medical and hospital supplies distributor, that offers medical products, trainings and technical medical aid. The company is technology-driven and aims to keep up with the most recent technologies and updates in order to provide outstanding products and services to its diverse consumer base

Location: Metn

Major: degree in Biology, Chemistry, Nutritional Sciences, or any related field

Experience: 1-3 years of experience in sales; Prior work in a pharmacy is a plus.

Major Responsibilities:

- Obtain and uphold thorough knowledge of all company products and competitors in the local healthcare system.
- Maintain the current clientele and Prepare action plans to find new targets and projects.
- Present and market corporate goods and services to current and prospective customers.
- Close sales deals as assigned.
- Prepare offers, reports, and surveys.
- Create presentations and proposals for new products.
- Track information about the territory's business growth and report it to HOU.
Submit customer feedback.
- Specify market requirements for current and future products through market research supported by ongoing customer visits.
- Assist in the creation and implementation of marketing plans.
- Establish and maintain a positive relationship and partnership with customers.
- Submit daily call reports and plan appointments.
- Determine the client's issues and address them.
- Stay up to date on new products, prices and market changes, etc...

How to Apply:

Kindly send your CV and contact the Career Services Center, E-mail: career.services@balamand.edu.lb,
Ext. 7801; 7802