Partner Success Executive (Sales) – SYMZ Capital

An investment and management firm focusing on public market investments, real estate, start-up funding and incubating as well as management advisory services.

Location: Achrafieh, Lebanon

Major: degree in Business Administration, or any related field

Experience: 1-3 years of experience in sales or business development

Major Responsibilities:

- Conduct regular field visits and door-to-door prospecting within assigned areas to identify potential partners, introduce LYVV, and meet business owners and decisionmakers.
- Follow up with identified and assigned prospects and convert them into paying partners.
- Understand partners' needs and present suitable LYVV products and services.
- Prepare proposals, follow up on offers, and close sales within approved commercial terms.
- Achieve sales targets and maintain accurate CRM records.
- Coordinate partner activation with internal teams and follow up on renewals and additional sales opportunities.

Additional Requirements:

- Confidence in conducting client meetings, field visits, and door-to-door prospecting.
- Experience in hospitality, advertising, or digital platforms would be an advantage

How to Apply:
Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb, Ext. 7801; 7802